



*Direct***Benefits**



GUIDE TO GROUP ENROLLMENT WITH DIRECT BENEFITS

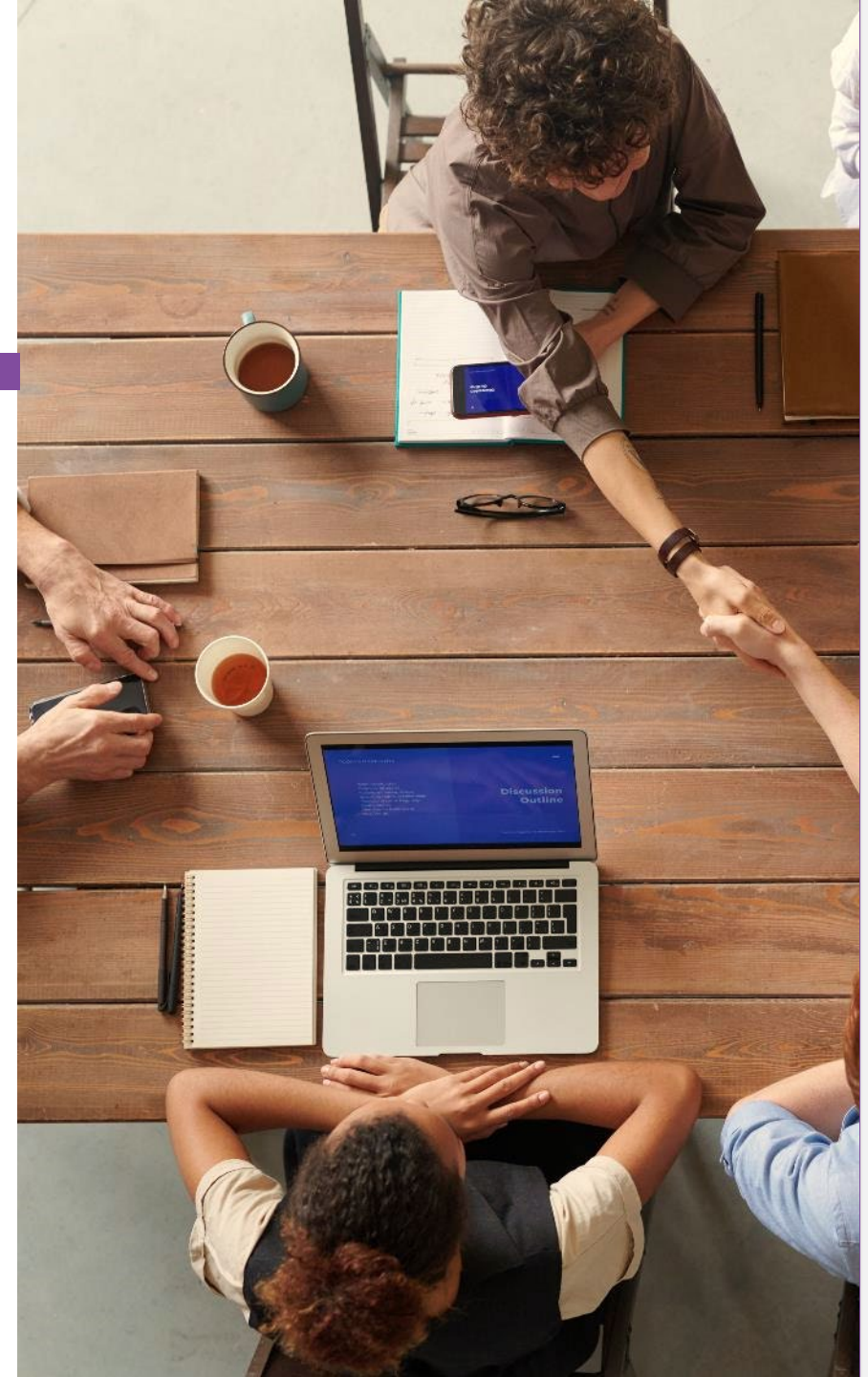
AMY JOHNSON AND CARA VENNE



*Direct***Benefits**

WHAT WE'RE COVERING

- | Group Products Available
- | Walk through Enrollment Process with Direct Benefits
- | Enrollment Deadlines
- | Questions



WHAT WE OFFER | GROUP PRODUCTS



DENTAL

- | **Spirit Dental & Vision**
- | **Denali Dental & Vision**
- | **Delta Dental MN,ND,NE**
- | **Magnum Dental**
- | Argus Dental & Vision
- | Beam Dental
- | Nippon Life
- | Companion Life
- | Principal
- | Reliance Standard
- | Kansas City Life
- | The Standard
- | Lincoln Financial
- | Unum



VISION

- | **Spirit Dental & Vision**
- | **Denali Dental & Vision**
- | Argus Dental & Vision
- | Principal
- | Avesis
- | Reliance Standard
- | Companion Life
- | The Standard
- | EyeMed
- | Unum
- | Kansas City Life
- | VSP
- | Lincoln Financial
- | Nippon Life



LIFE

- | Companion Life
- | Principal
- | Kansas City Life
- | Reliance Standard
- | Lincoln Financial
- | The Standard
- | OneAmerica
- | Unum



LTD AND STD

- | Companion Life
- | Principal
- | Kansas City Life
- | Reliance Standard
- | Lincoln Financial
- | The Standard
- | OneAmerica
- | Unum



PET
Pet Partners



IDENTITY
Securus ID



TELEMEDICINE
FreshBenies

ENROLLMENT OVERVIEW



Confirm the sale of the group with Direct Benefits



We will send you the enrollment materials you need!



Work with group to complete enrollment



Send enrollment to Direct Benefits for processing



DB works with Carriers to implement group application



CONFIRM SALE WITH AGENT SUPPORT TO OBTAIN ENROLLMENT INFORMATION



agentsupport@directbenefits.com



(800) 620-5010 option 5



RECEIVE AND REVIEW ENROLLMENT MATERIALS

Agent Support
will send the necessary
enrollment materials

Each packet comes with a
checklist of requirements
for enrollment

If you have questions,
our team is here
to help!





COMPLETING ENROLLMENT WITH THE GROUP

Complete the enrollment packet

Groups have the option of individual employee apps or census enrollment
(For ease of use and processing, census enrollment is preferred.)



ENROLLMENT DEADLINES

DENTAL & VISION	
Delta Dental	10 th after eff date
Companion Life	15 th after eff date
Spirit Ameritas	15 th after eff date
Magnum Dental Select	10 th after eff date
Denali Renaissance	15 th after eff date
Argus	15 th after eff date
Avesis	15 th after eff date
Beam	5 th after eff date

LIFE & DISABILITY	
Companion Life	EOM before eff date
Reliance Standard	5 th after eff date
Kansas City Life	EOM before eff date
Unum	EOM before eff date
OneAmerica	EOM before eff date
Principal	EOM before eff date



SUBMIT ENROLLMENT TO DIRECT BENEFITS

- | Group enrollment can be submitted via
 - | **E-mail** agentsupport@directbenefits.com
 - | **Fax** 651-649-3502



PROCESSING

- | Our Carrier Liaison team will review the enrollment and submit to the carrier.
- | If any information is missing, they will reach out directly to the agent to obtain it.





IMPLEMENTATION

- | Once submitted to the carrier, they will implement the new group and confirm enrollment!
- | If a group is submitted after the requested effective date, members are still able to seek care, but will not have their ID card
- | 7-10 business day turn-around time once paperwork is submitted

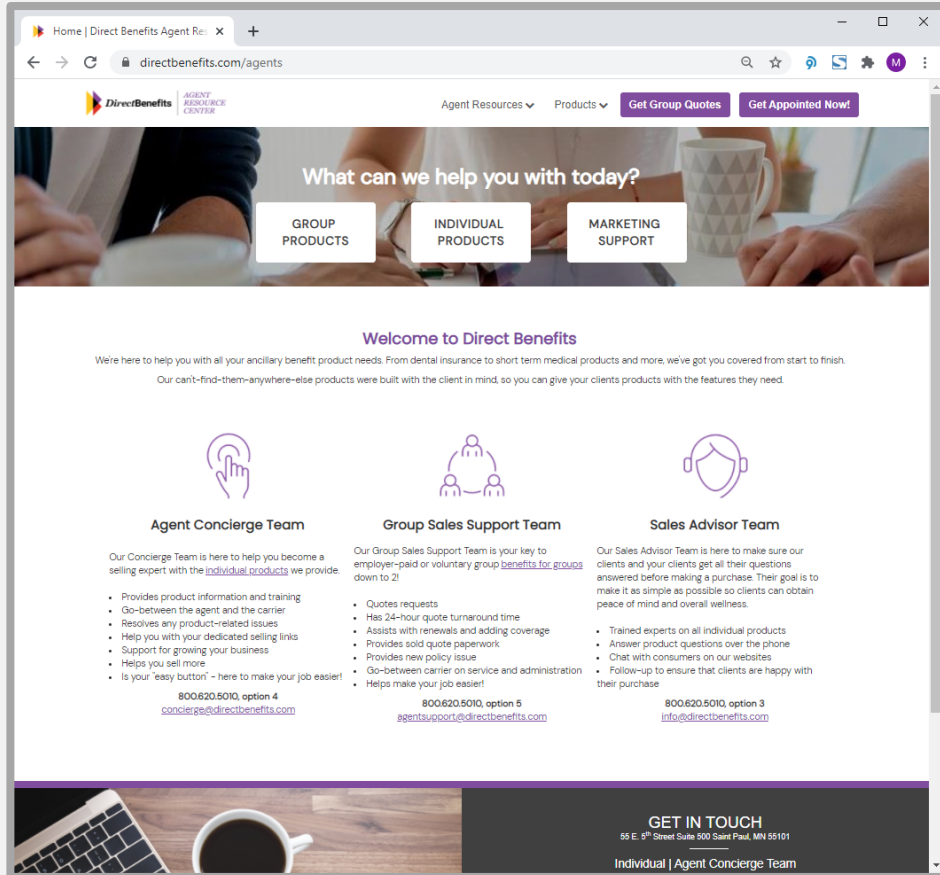


COMPLETING OPEN ENROLLMENT?

- | Just like the original enrollment of the group, a census or individual enrollment apps can be used.
- | Groups can add, change, or remove current enrollees at this time.
- | For most of our carriers, those already enrolled will be rolled into the new year's enrollment automatically



LEARN MORE | AGENT RESOURCE CENTER



directbenefits.com/agents

| Our Agent Support team is here to help every step of the way!

| Reach out directly via

Email | agentsupport@directbenefits.com

Phone | 800-620-5010 x 5



THANK YOU FOR YOUR TIME

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