



**DICKERSON**  
INSURANCE SERVICES  
AN ALERA GROUP COMPANY

We customize  
solutions for you  
with the Dickerson  
Difference!

Work with us and get our  
services for free without  
giving up your commissions.

**Founded over 50 years ago by noted industry veteran and civic leader Carl Dickerson**, our company has a rich history of offering insurance and related products that help preserve the broker/client relationship.

As the most experienced General Agent in California, our staff and management are seasoned professionals with top quality assurance procedures using state-of-the-art systems.



# Customizable quotes, tailored underwriting, personalized guidance, and strategic analysis.

## Experience the Dickerson Difference!

### INNOVATIVE PRODUCTS

We're an authorized GA for all major medical carriers!

- Core Medical and Ancillary Plans
- Alternative Funding (HRA, Self-Funding, Captives)
- Integrated Benefits – Voluntary and ACA-Compliant
- Broker-Friendly PEO
- HR Services
- Payroll
- Compliance
- Workers' Compensation

### ONLINE ENROLLMENT AND UNDERWRITING

Our underwriters provide fast turnaround and clean-case submissions, in many different languages!

### RENEWAL SUPPORT

You'll receive copies of renewals and market quotes. We also offer plan/product consultation and open enrollment meeting support.

### CUSTOMER SERVICE

Our customer service team is dedicated to helping our brokers. We offer traditional services at no extra cost.

### ACCOUNT MANAGEMENT\*

We work with companies of all sizes, fully insured or self-insured, publicly traded and privately held. Our account managers are an addition to your staff to help serve clients and their employees.

\* Service available with a commission split





When you work with us you'll have more time to focus on sales and other important tasks while we do your back office work! We have long-standing relationships with the largest health carriers in California and nationwide.

# Local Scope, National Services

Our company expanded in 2018 when we became part of the Alera Group, a national, independent employee benefits, property and casualty, risk management, and wealth management firm. Alera group consists of over 180 like-minded insurance agencies. Local service with a national scope. Being part of a large company has given us additional support and resources without losing that Dickerson family feeling. The Alera company prides itself on collaborative work, which means more assistance with your insurance needs.

## **REAL-TIME QUOTING**

Get quotes and proposals through our on-line quoting tools.

## **EDUCATIONAL SERVICES AND COMPLIANCE SUPPORT**

We offer CE courses, webinars, and a library of training material to keep you up-to-date on industry trends.

## **BENEFITS CONSULTATION**

Our staff offers excellent benefit consultation and analysis. We use our experience in benefits to benefit you.

## **SALES AND MARKETING SUPPORT**

We provide customizable marketing material and checklists to help you grow your business.





## Our Mission

“Dickerson Employee Benefits was founded on the belief that all people should have equal access to affordable healthcare. Our employees are dedicated to serving the broker community by providing the most complete selection of products available. We are committed to excellence, ensuring each broker receives comprehensive, efficient and caring customer service.”

# Succeed with the Dickerson Difference.



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[www.dickerson-group.com](http://www.dickerson-group.com)