



DENALI
DENTAL & VISION™

NEW
AGENT
WELCOME
KIT

denalidental.com





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Welcome!

Welcome to our growing family of agents who are helping employers, individuals and families get better dental coverage. Since 2001, our fun, high energy team has helped over 17,000 agents. We look forward to working with you.

Start Selling Denali Dental and Direct Vision NOW!

- » Your dedicated link was previously sent in the confirmation email the day you completed your appointment.
 - » Have you tested your selling link?
 - » If you did not receive your confirmation email or link please check your spam or junk folders or contact our Agent Concierge team: concierge@directbenefits.com.
 - » Your dedicated link is your quoting and enrollment tool for the individual plans. Most importantly, you will be credited and paid commissions on every sale when you use your link!

Your clients can enroll themselves using your dedicated selling link!
Pass this link onto them in an email, put it on your website, or share it on social.
Need help with this? Reach out to marketing@directbenefits.com.

Check out our Business Building Tools Page at: directbenefits.com/agents

- » Download product information, the new agent information packet, brochures, contest details, training videos, group quote calculators and important selling tools.
- » Market to your individual and family clients. Embed your dedicated agent link in our product logos or flyers. Customize our marketing tools to get Denali Dental & Vision in front of your clients via your email signature line, your website, or printable flyers.
- » Market to employers 2+. See how easy it is to run a group quote on the Denali Renaissance calculator. No login or password required!

Questions? Let us know how we can help!



Agent Concierge Team
(800) 620-5010 *option 4*
Concierge@DirectBenefits.com



Denali Dental Features & Benefits

Up to \$6,000 Annual Max

Choose Your Dentist

No Waiting Periods

Implant Coverage Available

Adult & Child Ortho

Child Only Plans Available

Vision Bundles Available

Groups 2-99

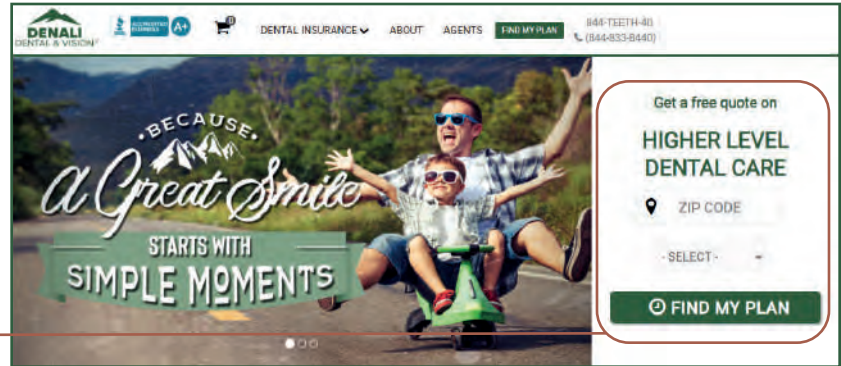
Instant-Custom-Online Group Quoting at directbenefits.com/agents

For enrollment handouts, & **group quote** requests:

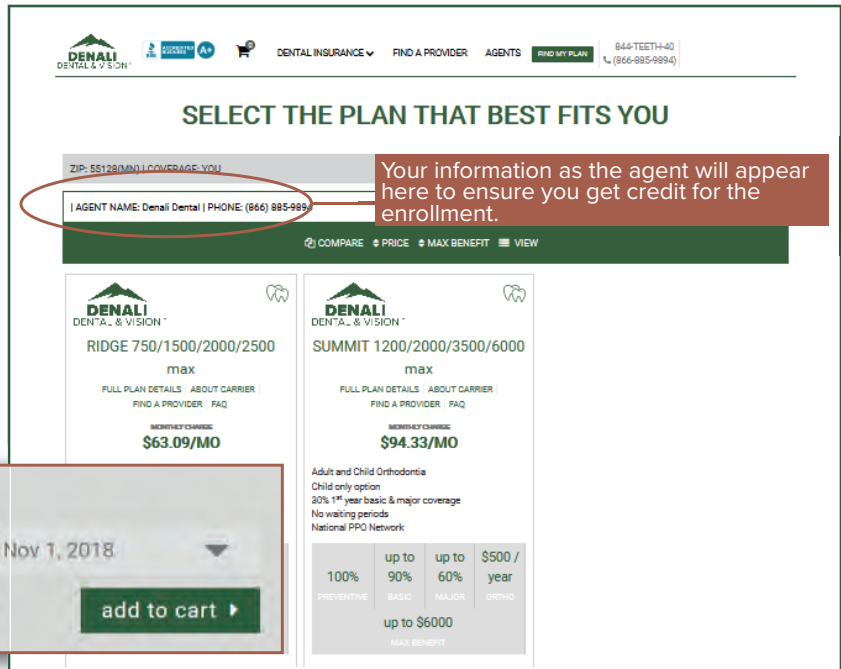
Email: agentsupport@directbenefits.com | Call: **(800) 620-5010** *option 5*

Denali Dental & Vision makes it quick and easy to enroll your clients in the dental plan of their choice. When enrolling a client make sure you use your dedicated sales link. If you are using your dedicated link you should see your name and phone number at the top of the quoting page. Below is a step-by-step process of an enrollment.

- 1 Enter your client's ZIP code and select the coverage needed (**Applicant, Applicant + One, Family, or Child Only**) and click **"FIND MY PLAN"**



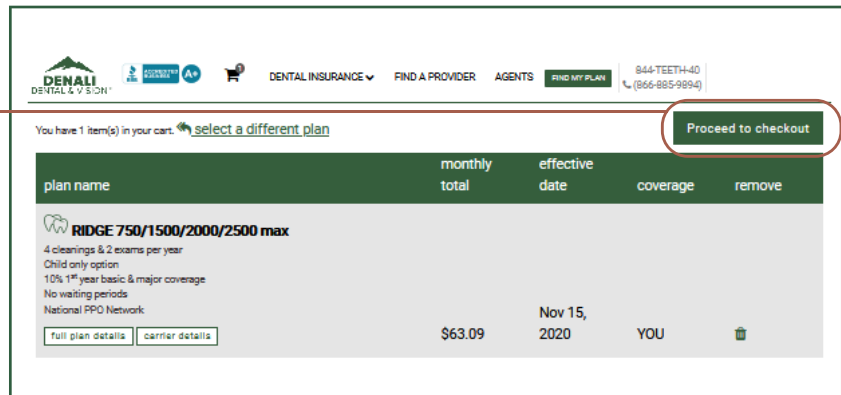
- 2 View available plans and select an option. Plans vary by state and only available plans for the ZIP code entered will be displayed. Once a plan is chosen, choose an effective date from the drop-down menu and click **"ADD TO CART"**



Enroll by 5pm (Central) on the 31st for an effective date of the 1st of the following month.

Enroll by 5pm (Central) on the 14th for an effective date on the 15th of the same month.

- 3 You will then be taken to your shopping cart. Review the plan details and then click **"PROCEED TO CHECKOUT"**



4 Enter personal information for your client. If you added a spouse or dependent in Step 1, Fill in their information in the 'Dependent(s)' area.

If the member does not have an email address, use your email address and you will get the confirmation email which you can print for your client.

5 Choose a billing option and enter your client's payment information.

Review the details once again to confirm the effective date and monthly premium.

(Please note that there is a \$25 one-time enrollment fee with every enrollment.)

6 Read through the [Authorization Agreement](#), [Limits & Exclusions](#), [Fraud Notices](#), [Refund Notice](#), and the [Legal Disclaimer](#).

Click each box to agree to the [Authorization Agreement](#) and [Refund Notice](#).

7 Click **"SUBMIT APPLICATION"**

PURCHASE YOUR POLICY

APPLICANT

FIRST NAME: [] LAST NAME: []

BIRTHDATE: [] SSN: [] Gender: []

Marital Status: []

STREET: [] UNIT: [] CITY: [] ZIP: 55128 [] STATE: MN []

PHONE: [] EMAIL: []

Do you have any dental or vision insurance currently in force?
 yes no

PAYMENT

credit card bank account

CREDIT CARD: [] NAME ON CARD: [] EXPIRY: [] CVV: []

NAME	EFFECTIVE DATE	COVERAGE	\$ MONTHLY CHARGE	\$ ENROLLMENT FEE
RIDGE 750/1500/2000/2500 max	Nov 15, 2020	YOU	\$63.09/mo	\$25 (one time)
Total :			\$63.09/mo	\$25 (one time)
Total First Month :				\$88.09

DELIVERY

PLEASE NOTE BELOW HOW YOUR DOCUMENTATION WILL BE DELIVERED

electronic

AUTHORIZATION AGREEMENT []

LIMITATIONS AND EXCLUSIONS []

IMPORTANT FRAUD NOTICES []

REFUND NOTICE []

LEGAL DISCLAIMER []

I have read and agree to the Authorization Agreement, Limitations and Exclusions and Important Fraud Notices. By submitting my enrollment I hereby apply for coverage under the plan I've chosen. This policy has exclusions, limitations and terms under which the policy may be continued in force or discontinued.

DENALIDENTAL : I agree that a 30 day notice is required if I choose to terminate my coverage and also to receive a refund of premium. I understand that the \$25.00 processing fee is non-refundable. Termination requests can be submitted via your individual portal, emailed, faxed or mailed to Murgan White Administrators, Inc.

SUBMIT APPLICATION

CONGRATULATIONS! You and your client will get an email confirmation of the enrollment.

Policy documents will be mailed.

To review your policy documents, go to:
<https://customer.sasid.com/login> and register an account.

For billing and customer service questions, contact:

Website: InsuranceTPA.com
Phone: 833.873.6589
Email: support@insuranceTPA.com

Individual Product Portfolio



Dental

[PrimeStar](#)
[Spirit Dental](#)
[Delta Dental | MN | ND | NE](#)
[Denali Dental](#)
[National Care Dental](#)
[California Dental Network](#)



Short Term Medical

[Allstate Health Solutions](#)
[Pivot Health](#)



Vision

[Direct Vision](#)
[Vision for Everyone](#)
[Denali Dental & Vision](#)
[National Care Dental - Vision](#)
[PrimeStar](#)
[Spirit Dental & Vision](#)



Life

[Gerber Whole Life](#)



Discount

[Careington Discount](#)



Travel

[GeoBlue](#)



ID Theft

[Securus ID](#)



Telemedicine

[FreshBenies](#)



Individual Medical and Medicare

[Dickerson Agency](#)

Have questions? Ready to get appointed? Let's get in touch!

Phone | (800) 620-5010 ext. 4 Email | concierge@directbenefits.com

INDIVIDUAL AGENT PERKS 2023



TOP 20 PRODUCERS EARN \$200 EVERY QUARTER!

Effective between January 1st, 2023 through December 31st, 2023, our Agent Perks program rewards you for the exceptional insurance writing you do with our exclusive dental and vision products.

Thank you for being part of the Direct Benefits agent family, and we wish you the best year yet!

Eligible Carriers

Spirit Dental & Vision
Denali Dental & Vision
Direct Vision

Have questions?

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(800) 620-5010 ext. 4

Email
concierge@directbenefits.com

Promotion Rules

Contest valid for all appointed agents & individual policies sold with effective dates from 1/1/2023 - 12/31/2023. Direct Benefits reserves the right to cancel, suspend, and/or modify the promotion at any time, in addition to making the final decision on winners. Anyone who earns \$600 or more will be held responsible for taxes for the prize.



Find more agent resources
www.directbenefits.com/agents



DirectBenefits

Group Quoting Made Easy

1

Visit our agent resource center at agents.directbenefits.com

2

Click on "Get Group Quotes"

- Get Appointed
- Get Agent Rewards
- **Get Group Quotes**
- Why You'll Love Us
- Why Direct Benefits

3

Select the plan you want to run a quote for.

Get Group Quotes

Dental

Vision

Argus Dental - Florida

Argus Vision

Argus Dental

Avesis Vision

Beam Dental AZ, IL, WA, WI, CA, OH, TX

Denali VSP

Companion Dental AZ, ID, IL, MN, ND, NE, TX, UT, WI, WA

RSL Dual Choice Vision

Delta Pathfinder Dental MN, ND, & NE

Spirit VSP

Denali Dental Renaissance

Spirit EyeMed

4

Enter your agency information

Agent/Agency Information

Name:

Email:

Phone Number:

5

Enter your group information

Group Information

Employer Name:

State:

Zip Code:

Industry Code:



DirectBenefits

Group Quoting Made Easy

6

Select plan design features you would like to see on the Dental coverage.

Dental Plan Design

Plan Base: Please choose... ▼

Employee Enrollment: 2-4 Lives ▼

Participation: 75% or More ▼

12 Months Comparable Prior Group Dental Coverage: Please choose... ▼

Choose a Deductible: \$100 Lifetime ▼

Annual Maximum: \$1,000 Annual Maximum ▼

Additional Options

- 100% Family-related enrolled, applies to dental & vision (+15%)
- \$1,500 Lifetime Child & Adult Orthodontia (not available in CT, IL, NJ, NY) (+flat amount)
- Endodontics/Periodontics to Basic Services (+12%)
- Optional Teeth Bleaching (+3%)
- Dental Rewards Program (+2%)
- Increase from 80th to 90th Percentile (+4%)

7

Select a vision plan if available.

Vision Plan Design

Choose a Network: Please choose... ▼

8

Submit your quote.

Submit

That's it!

You will see rates immediately and have the option to download or email the proposal at the top of the page. If you have any questions just contact your sales team for answers at **(800) 620-5010 option 5**.

Group Product Portfolio

Direct Benefits is here to help you with all your ancillary insurance needs and help you find the best plans for your clients. Whether you're looking for great coverage for groups of two, or are in the market for large group plans, we've got you covered!

	Dental	Vision	Life	STD	LTD
Spirit Ameritas	2+	2+			
Denali Renaissance	2+	2+			
Magnum Dental Select	2+	2+			
Pathfinder Delta Dental	2+	2+			
Solutions Delta Dental	2+	2+			
Flex Delta Dental	2+				
Avesis		2+			
Beam Dental	2+	2+			
Companion Life	2+	2+	2+	2+	2+
EyeMed		10+			
Kansas City Life	2+	2+	2+	2+	2+
Lincoln Financial	2+	2+	2+	2+	2+
MetLife	2+	2+	2+	2+	2+
OneAmerica			2+	2+	2+
Principal	3+	3+	3+	3+	3+
Reliance Standard	3+	5+	2+	2+	2+
Unum	10+	10+	10+	10+	10+
VSP		10+			
Bright Benefits	3+				

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Find more agent resources | www.directbenefits.com/agents

Group Product Portfolio



Dental

Spirit Dental & Vision	2+
Delta Dental MN ND NE	2+
Denali Dental & Vision	2+
Magnum Dental	2+
Beam Dental	2+
Companion Life	2+
Kansas City Life	2+
Lincoln Financial	2+
MetLife	2+
Principal	3+
Reliance Standard	3+
Bright Benefits	3+
Unum	10+



Long Term and Short Term Disability

Companion Life	
Kansas City Life	2+
Lincoln Financial	2+
MetLife	2+
OneAmerica	2+
Principal	2+
Reliance Standard	3+
The Standard	2+
Unum	10+
	10+



Identity Theft

Securus ID	2+
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Vision

Spirit Dental & Vision	2+
Delta Dental MN ND NE	2+
Denali Dental & Vision	2+
Avesis	2+
Beam Dental	2+
Companion Life	2+
EyeMed	2+
Kansas City Life	2+
Lincoln Financial	2+
MetLife	2+
Principal	3+
Reliance Standard	5+
Unum	10+
VSP	10+



Life

Companion Life	2+
Kansas City Life	2+
Lincoln Financial	2+
MetLife	2+
OneAmerica	2+
Principal	3+
Reliance Standard	2+
The Standard	10+
Unum	10+



Telemedicine

FreshBenies	2+
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GROUP SALES PERKS 2023



TOP 20 PRODUCERS EARN \$200 EVERY QUARTER!

Effective between January 1st, 2023 through December 31st, 2023, our Group Sales Perks program is the perfect ongoing incentive. Did we mention it's easy! Just keep doing what you do, and if you are one of the top 20 sellers at the end of the quarter, you're pocketing an extra \$200.

Thank you for being part of the Direct Benefits agent family, and we wish you the best year yet!

Eligible Carriers

Spirit Dental & Vision
Denali Dental & Vision
Magnum Dental
Delta Dental Pathfinder

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Find more agent resources
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denalidental.com



DirectBenefits
AN ALERA GROUP COMPANY

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